

EMEA Financial Lines – Professional Indemnity



The AIG Advantage

Product Offerings

- AIG has a broad PI appetite, from traditional classes to technology exposures, and is a primary and excess provider.
- AIG Financial Lines provides a multitude of offerings, depending on the needs of the client, including easy-to-use pre-rated products, standard or manuscript wordings, captive services and multinational programs.
- From a local family business to a large multinational corporation, no risk is too small or too large for AIG to cover.
- AIG is particularly experienced in writing PI facilities and schemes where we can simplify the underwriting process to suit the needs of the policyholder.

Local Expertise & Global Reach

- AIG has a long history of providing insurance solutions in the EMEA region, with over 3,000 employees and underwriting capabilities across Europe, the Middle East, and Africa.
- AIG Financial Lines has over 112 specialized PI underwriters across 24 countries in the EMEA region, along with a regional team of product specialists.
- A team of over 100 client and broker engagement leaders across EMEA works alongside underwriters to ensure swift responses and a seamless experience for clients and brokers.

AIG Multinational

- We have decades of experience providing fully compliant multinational programs for clients through our global network.
- The integrated “One AIG” Multinational Team includes over 500 experienced Underwriting, Legal, Operations and Claims experts.
- Dedicated Multinational Client Executives for assigned clients enable consistent execution of tailored solutions, keeping clients protected across borders with local coverage in over 215 territories.
- We have decades of experience providing Multinational captive fronting solutions, with more than USD 500 million in premiums flowing to AIG client captives in EMEA each year.
- Bespoke tools and insights provide clients and risk managers with pre-bind compliance considerations, territorial analysis, and timelines, as well as real-time access to portfolio summary, policy and premium status, and claims information post-bind.

AIG Claims Expertise

- In EMEA, the AIG Financial Lines Claims Team handles thousands of new PI claims every year.
- AIG promises an initial response to every claim within five working days and a single point of contact throughout the lifecycle of the claim.
- With one of the largest teams of Financial Lines claims professionals the industry has to offer, we can guide our clients through the most complex and unpredictable legal environments and international exposures. No matter the situation, we’ll have seen it before and know the best processes to follow and best steps to take.



Facts & Figures

Minimum Information Requirements

- Completed proposal forms

Limits and Deductibles

- Working Capacities:
- PI EUR/USD 15 million

Minimum Premium Requirements

- Risk dependent



Underwriting Sweet Spots

Preferred Clients



Technology Companies



Media and PR Firms



Business and Management Consultants



Multinational Programs



Regulated Professions

Such as lawyers, insurance brokers, notaries, auditors and real estate agents



SME Risks/Facilities and Schemes



Miscellaneous Professions

Such as event managers, associations and more



Architects and Engineering/Design and Construction

Caution



Surveyors



Medical Malpractice

EMEA Financial Lines

Head of PI, EMEA

Stefan Zwager

Tel: +31 (0)651 134 898

Email: stefan.zwager@aig.com

Head of Construction PI, EMEA

Michael Thyssen

Tel: +353 87 113 7292

Email: michael.thyssen@aig.com

EMEA Distribution

Head of Client & Broker

Engagement, EMEA

Enrico Savoia

Tel: +34 69 9748844

Email: enrico.savoia@aig.com

The information, suggestions and recommendations contained in this document are for general informational purposes only. Whilst every effort has been taken to ensure the accuracy of the information in these pages, no warranty, guarantee, or representation, either expressed or implied, is made as to the correctness or sufficiency of any representation contained herein. The information in this document may be subject to change at any time without notice. You should not take (or refrain from taking) any action in reliance on the information in this document and we will not be liable for any loss or damage of any kind (including, without limitation, damage for loss of business or loss of profits) arising directly or indirectly as a result of such action or any decision taken. The information contained herein should not be construed as financial, accounting, tax or legal advice and does not create an attorney-client relationship.

The documents prepared by AIG shall remain the exclusive property of AIG; AIG shall exclusively own all copyright and all other intellectual property rights.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

This material was produced for use of AIG Europe S.A. AIG Europe S.A. is an insurance undertaking authorised by the Luxembourg Ministry of Finance and supervised by the Commissariat aux Assurances (www.caa.lu), incorporated and existing in the form of a société anonyme under the laws of Luxembourg, having its registered office at 35D, avenue John F. Kennedy, L-1855 Luxembourg, and registered with the Luxembourg Registre de Commerce et des Sociétés under number B218806.