



The AIG Advantage

Our Offering

- AIG is an experienced aerospace insurer with a history spanning decades. We demonstrate the willingness and capability to lead in all product lines, in both underwriting and claims.
- We cover hull physical loss or damage, spares, passenger & third-party legal liability, passenger admitted liability and personal accident crew coverage.
- To help avoid and minimize losses, we are able to provide external risk management and risk solutions to our key clients and partners.
- Our appetite ranges from single aircraft on a private business and pleasure basis to the largest commercial fleets, business jets, industrial aid uses and corporate aircraft.
- We write all lines of business within the aerospace insurance portfolio, including airlines, hull deductible and manufacturers and airports.
- At AIG, we have excellent knowledge and presence in local markets, with experience in demonstrating reliability and strong business partnership.

AIG Claims Expertise

- With Aerospace claims expertise across North America, UK and Continental Europe, coupled with support from our local office claims network in over 50 countries, we're able to provide our market leading expertise and excellent service standards to our clients, whilst utilising local support.
- In the event of a claim, we will proactively handle and investigate the loss.
- We will confirm the coverage evaluation under the policy as soon as possible, and with our Aerospace Hull Claims Promise*, will pay a minimum of 50% of a covered hull claim within seven days of confirmation of coverage and subject to a release signed by all interested parties.
- Whether it be a hull or liability claim, we work closely with our clients and ensure there is clear and transparent communication and interaction throughout the lifecycle of the loss.

Industry Focus

- Focus industries include aerial work, corporate charter, VVIP transportation, governmental fleets, emergency medical services (EMS), filming, oil and gas, forestry patrol, and advanced and recurrent training.
- We underwrite both fixed and rotor-wing aircraft, inclusive of small Maintenance, Repair and Overhaulers (MROs), Fixed Base Operators (FBOs), flying schools and clubs and General Aviation service providers.
- Preferred Clients
 - Well managed risks on a worldwide basis
 - Single aircraft operations through to large multinationals
 - Operators who focus on dedicated uses and are specialists in their field
- Clients With
 - Strong loss prevention, quality management and protection schemes
 - An appetite for long-term trading partnerships
 - Best-in-class operating standards
- We aim to create long-term relationships that provide solutions and create real value for our clients.



Facts & Figures

Minimum Submission Requirements

- Names and address
- Aircraft: model, registration, seating, value
- Uses
- Base
- At least 5 years loss history
- Risk quality will be the driver for risk selection

Bespoke Solutions

- General Aviation Operators & Owners, hull and liability (seating limit of 50)
- Airport owners and operators (3rd party liability)
- Refuelling liability



Underwriting Sweet Spots

- Industrial aid jets and turbo propelled fleets
- Corporate aircraft owners
- Commercial aircraft operations
- Onshore and offshore helicopter operators
- Rotor wing operations with dedicated uses

Multi-Line Risk Appetite

General Aviation	Risk Appetite	Limits \$
Industrial Aid Fixed Wing	●	\$100m Hull + \$650m Liability
Industrial Aid Rotor Wing	●	QS - \$40m Hull + \$650m Liability
Commercial Rotor Wing	●	QS - \$40m Hull + \$500m Liability
Commercial Fixed Wing	●	\$100m Hull + \$650m Liability



The information, suggestions and recommendations contained in this document are for general informational purposes only. Whilst every effort has been taken to ensure the accuracy of the information in these pages, no warranty, guarantee, or representation, either expressed or implied, is made as to the correctness or sufficiency of any representation contained herein. The information in this document may be subject to change at any time without notice. You should not take (or refrain from taking) any action in reliance on the information in this document and we will not be liable for any loss or damage of any kind (including, without limitation, damage for loss of business or loss of profits) arising directly or indirectly as a result of such action or any decision taken. The information contained herein should not be construed as financial, accounting, tax or legal advice and does not create an attorney-client relationship.

The documents prepared by AIG shall remain the exclusive property of AIG; AIG shall exclusively own all copyright and all other intellectual property rights.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

This material was produced for use of AIG Europe S.A. AIG Europe S.A. is an insurance undertaking authorised by the Luxembourg Ministry of Finance and supervised by the Commissariat aux Assurances (www.caa.lu), incorporated and existing in the form of a société anonyme under the laws of Luxembourg, having its registered office at 35D, avenue John F. Kennedy, L-1855 Luxembourg, and registered with the Luxembourg Registre de Commerce et des Sociétés under number B218806.

EMEA Aerospace Head of Aerospace, EMEA

Jean-Pascal Mouchette

Tel: +33 (6)25 778 736

Email: jeanpascal.mouchette@aig.com

EMEA Distribution Head of Client & Broker Engagement, EMEA

Enrico Savoia

Tel: +34 69 9748844

Email: enrico.savoia@aig.com