



The AIG Advantage

Industry Focus

- AIG Casualty has a broad appetite across a vast majority of industries with the ability to commit significant capacity in preferred segments.
- Our Casualty risk transfer and management solutions combine data-driven insights with years of global experience in transportation, construction, manufacturing, global trade, and more – to help our clients dream big and rest easy.
- AIG Casualty can provide a multitude of products and solutions, depending on the client's needs, including standard or manuscript wordings, captive services and Multinational programs, as well as client partnership or workshops.

Local Expertise & Global Reach

- AIG has a long history of providing insurance solutions in the EMEA region, with over 2,900 employees, and underwriting capabilities across Europe, the Middle East, and Africa.
- With a regional team of product specialists, the Casualty Line of Business distinguishes itself as one of the most experienced and proficient underwriting teams in the region.
- Our team of client and broker engagement leaders across EMEA work alongside underwriters to help ensure swift responsiveness and a collaborative partnership with clients and brokers.

AIG Multinational

- We offer customized multinational programs for clients through our global network.
- Our integrated Multinational Team includes over 500 experienced Underwriting, Legal, Operations and Claims experts.
- Dedicated Multinational Client Executives for assigned clients enable consistent execution of tailored solutions, helping to keep clients protected across borders with local coverage available in over 200 countries and jurisdictions*.
- We have decades of experience providing Multinational captive fronting solutions, with more than USD 600 million in premium flowing through the AIG network to client captives in EMEA each year.
- Bespoke tools and insights help provide clients and risk managers with pre-bind compliance considerations, territorial analysis and timelines, as well as real-time access to portfolio summary, policy and premium status, and claims information post-bind.

AIG Claims Expertise

- AIG Casualty Claims deals with thousands of claims each year.
- Our international Liability Claims Team, with outstanding technical expertise, is highly responsive throughout the claims process, delivering client services to help minimize the business impact of a claim.
- We can help guide our Casualty Primary & Excess clients through complex and unpredictable environments and international exposures. No matter the situation, we will know the best processes to follow and the best steps to take.

Capacity EUR	Primary (normally up to EUR 25M)	Excess (<EUR 50M attachment point) Normally up to EUR 50M	Excess (>EUR 50M attachment point) Normally up to EUR 50M
Administrative and Support Service Activities	●	●	●
Apparel	●	●	●
Automotive Industry	●	●	●
Building Materials and Equipment	●	●	●
Construction	●	●	●
Electrical Products	●	●	●
Financial Institutions	●	●	●
Food and Beverage	●	●	●
Furniture and Furnishings	●	●	●
Glass Products	●	●	●
Heating Equipment	●	●	●
Household Appliances	●	●	●
Household Furnishing	●	●	●
Lighting	●	●	●
Machinery	●	●	●
Medical-Related Products	●	●	●
Metals	●	●	●
Minerals	●	●	●
Newspaper and Books	●	●	●
Office Furniture	●	●	●
Packaging Products	●	●	●
Paper Products	●	●	●
Professional, Scientific and Technical Activities (excluding PI)	●	●	●
Real Estate	●	●	●
Retail and Wholesale	●	●	●
Rubber and Plastics	●	●	●
Steel	●	●	●
Telecommunications	●	●	●
Textiles	●	●	●
Toys and Leisure Goods	●	●	●
Transportation Equipment	●	●	●

● Strong appetite

● Strong appetite, but some restrictions may apply (such as a max limit)

● Lower appetite

● Very low appetite, may consider on a case-by-case basis

No Appetite:

- Mining
- Ammunitions, armor
- Pharmaceuticals, invasive medical products (life science)
- Nuclear power
- Railway operations
- Test laboratories
- Construction of tunnels, bridges, dams

Guide only – every case written on its merits. Categories are not fixed and may be subject to change.



Facts & Figures

Minimum Information Requirements

- Name and website
- Activity
- Type of products
- Turnover
- Product quality controls
- Geography of distribution and exports
- Loss history

Limits*

- Primary Casualty – up to EUR 25 million
- Excess Casualty – up to EUR 50 million



Underwriting Sweet Spots



All client segments from EUR 50 million to 2.5 billion revenue



Multinational companies



Captive solutions

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*Guide only - every case written on its merits. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy.

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