OVERVIEW & APPETITE GUIDE

EMEA Aviation – Manufacturers & Airports

THIS MATERIAL IS DESIGNED FOR USE BY BROKERS

The AIG Advantage

Product Offering

- AIG is an experienced aviation insurer with a history spanning decades. We demonstrate the willingness and capability to lead in all aviation product lines, in both underwriting and claims.
- We write all lines of business within the aviation insurance portfolio, in addition to manufacturers and airports. These include airlines, hull deductible, general aviation and hull war.
- Our specialized global Aviation Team underwrites all aspects of the ecosystem that supports the aviation industry's third-party legal liability.
- To help avoid and minimize losses, we are able to provide external risk management and risk solutions to our key clients and partners.
- We provide alternative risk, indemnity and captive fronting solutions, and support clients in building a long-term, sustainable risk management framework.

Our Solutions

- AIG provides crucial bodily injury, property damage and third-party legal liability cover for airframe, engine and component manufacturers, air traffic control providers, airport operators, ground handlers, and more.
- We help protect manufacturer and airport clients against the new and emerging risks they face. Our cover includes slips and falls in terminals, ground collision, airside construction, and faulty component parts and services supplied to the aviation industry, which can cause serious adverse results and potentially incur unforeseen legal liabilities.
- Our offices in France, Germany, Italy and Switzerland enable us to write coverage for manufacturers and airports all over Europe, and our global team has Centers of Excellence in the UK and US. The portfolio is in line with our global strategy in the class, with AIG one of the key lead markets in all minor lines.
- Coverage provided is worldwide (excluding territories sanctioned by OFAC, UK, UN or US/European sanctions) by our Multinational Center of Excellence for captive, fronting, local policy issuance and innovative risk transfer solutions.

AIG Claims Expertise

- We have a wealth of experience in handling complex aviation manufacturer and airport claims.
- With aviation claims expertise across North America, the UK and Continental Europe, coupled with support from our local office claims network, we're able to provide our market leading expertise and excellent service standards to our clients, whilst utilising local support.
- In the event of a claim, we aim to work closely with the insured from the outset, assessing the allegations against our client, considering the matter from both a technical and legal perspective. Having evaluated the facts, allegations and possible legal liability, we agree on a strategy for handling the claim with the insured and appointed legal and technical experts.

 | Copyright © 2023 American International Group, Inc. All rights reserved.

Our Appetite

Facts & Figures

Minimum Submission Requirements

- Name and address of locations
- Brief description of activity
- Turnover
- Main clients
- At least 5 years of loss history
- Risk quality will be the driver for risk selection

Preferred Clients

Manufacturers of major airframes and engines, component part manufacturers, refuelers, and maintenance operations

Airports, from global mega hubs to small airstrips

Air traffic control providers, ground-handlers, security providers and contractors

Industry Appetite Grid*

Industry	Risk Appetite	Limits (up to)
Manufacturers/OEMs	🟢	$500m
Component Manufacturers	🟢	$650m
Refueling and Refining	🟢	$650m
Maintenance, Repair and Overhaul Operations	🟡	$500m
Airports	🟢	$650m
Air Traffic Control Liability	🟢	$500m
Ground Service Providers	🟡	$500m
Contractors' Liability	🟢	$650m

🟢 Strong appetite

🟡 Reduced appetite

🟠 Appetite for incidental % as a part of Major Programmes

🔴 Minimal appetite

As of June 2025 | Risk capacity USD: guide only - every case written on its merits. Categories are not fixed and may be subject to change. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy.

EMEA Aviation
Head of Aviation, EMEA
Oliver Dlugosch
Email: oliver.dlugosch@aig.com

EMEA Distribution
Head of Client & Broker Engagement, EMEA
Enrico Savoia
Tel: +34 69 9748844
Email: enrico.savoia@aig.com

This material is provided for general information purposes only and has no regard to the specific situation or particular needs of any person or entity. It is not intended to be a complete statement or summary of the matters or developments referred to herein. You should not regard this material or the contents herein as a substitute for the exercise of your own judgement. No warranty, guarantee or representation, either express or implied, is made as to the accuracy, completeness, reliability, usefulness or sufficiency of any of the information contained herein. All information is current as of the date of publication and subject to change at any time without notice. You should not take (or refrain from taking) any action in reliance on the information in this material, and to the fullest extent permitted by law, in no event shall AIG or our affiliates, or any of our directors, employees, brokers, service providers or agents be liable for any loss or damage of any kind (including, without limitation, damages for loss of business or loss of profits) arising directly or indirectly as a result of such action or any decision taken by you. The information contained herein should not be construed as financial, accounting, tax or legal advice and does not create an attorney-client relationship. AIG is the marketing name for the worldwide operations of American International Group, Inc. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries and jurisdictions, and coverage is subject to underwriting requirements and actual policy language. Non-insurance products and services may be provided by independent third parties. For additional information, visit http://www.aig.com. This material was produced for use of AIG Europe S.A. AIG Europe S.A. is an insurance undertaking authorised by the Luxembourg Ministry of Finance and supervised by the Commissariat aux Assurances http://www.caa.lu, incorporated and existing in the form of a société anonyme under the laws of Luxembourg, having its registered office at 35D, avenue John F. Kennedy, L-1855 Luxembourg, and registered with the Luxembourg Registre de Commerce et des Sociétés under number B218806.

Revised November 2026 | Copyright © 2023 American International Group, Inc. All rights reserved.